



Altran – Enabling White box Networking

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Data center (DC) industry trend Worldwide and India

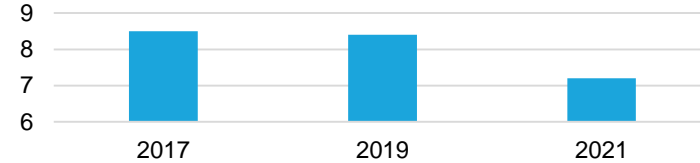
Worldwide trend

- More capacity, less in numbers, consolidating to larger DCs
- DCs worldwide - 8.7M (2017), 8.4M (2019), 7.2M (2021)
- DC spending – 210 B\$ (2019, 0.7% growth) 188 B\$ (2020, -10.3% growth), 200 B\$ (2021, 6.2%)

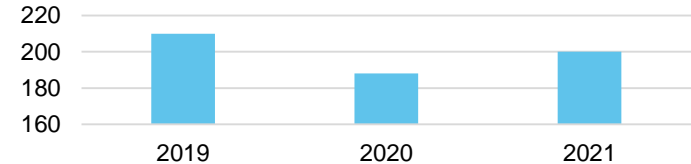
The Indian Context

- DC capacity normalized for mobile traffic – substantial headroom for growth
 - India - 5W/TB
 - China 100W/TB (20X)
 - US/EU 250W/TB(50X), headroom for growth
- Expected investments ~ 500 M\$ / year (~3700 Cr ₹ / year) over 10 years
- Key driver - rise in digital adoption

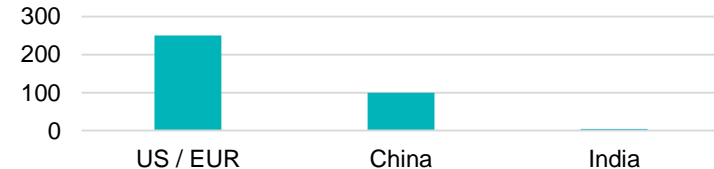
Number of DCs (Million)



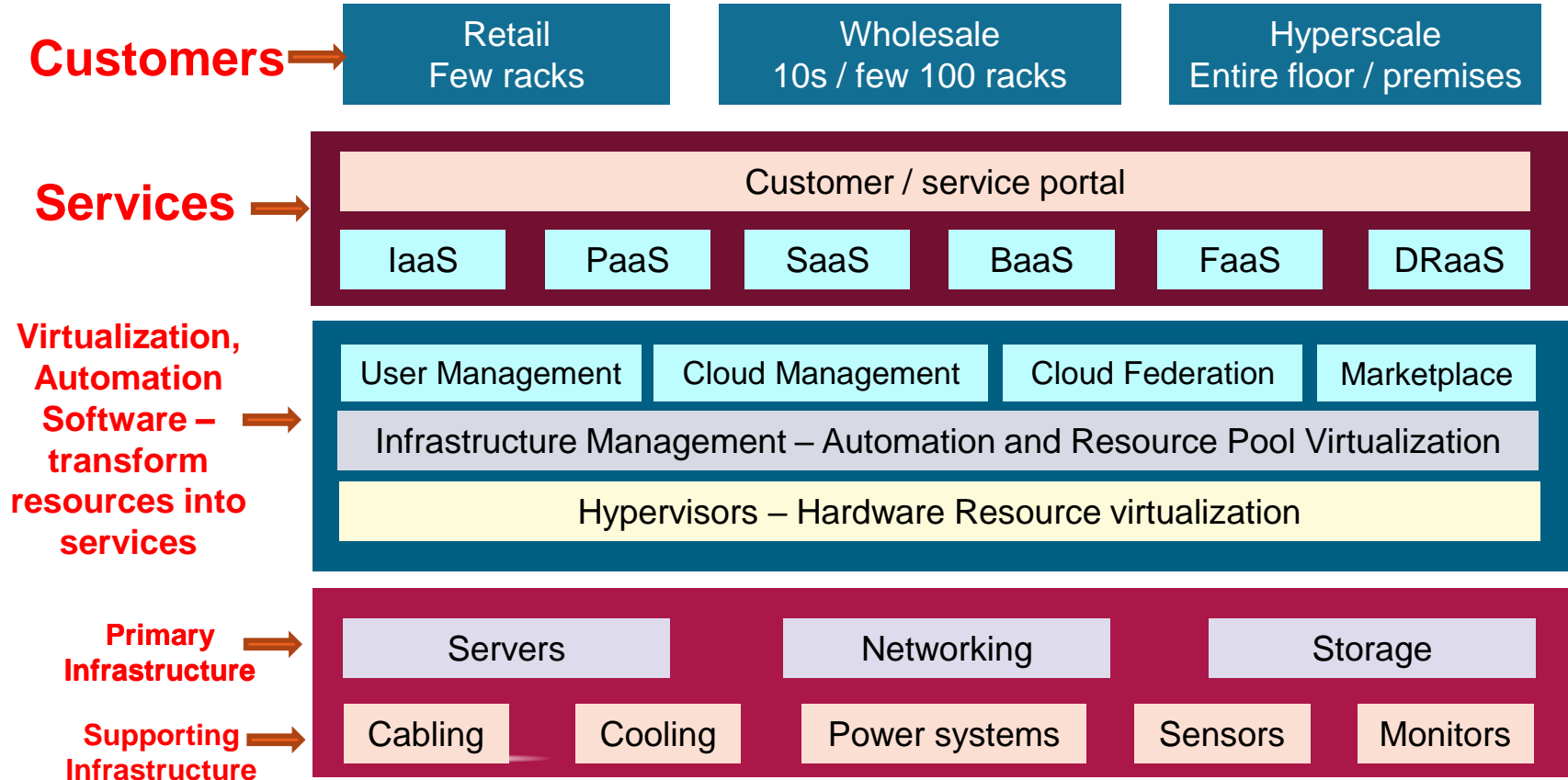
DC expenditure (Billion \$)



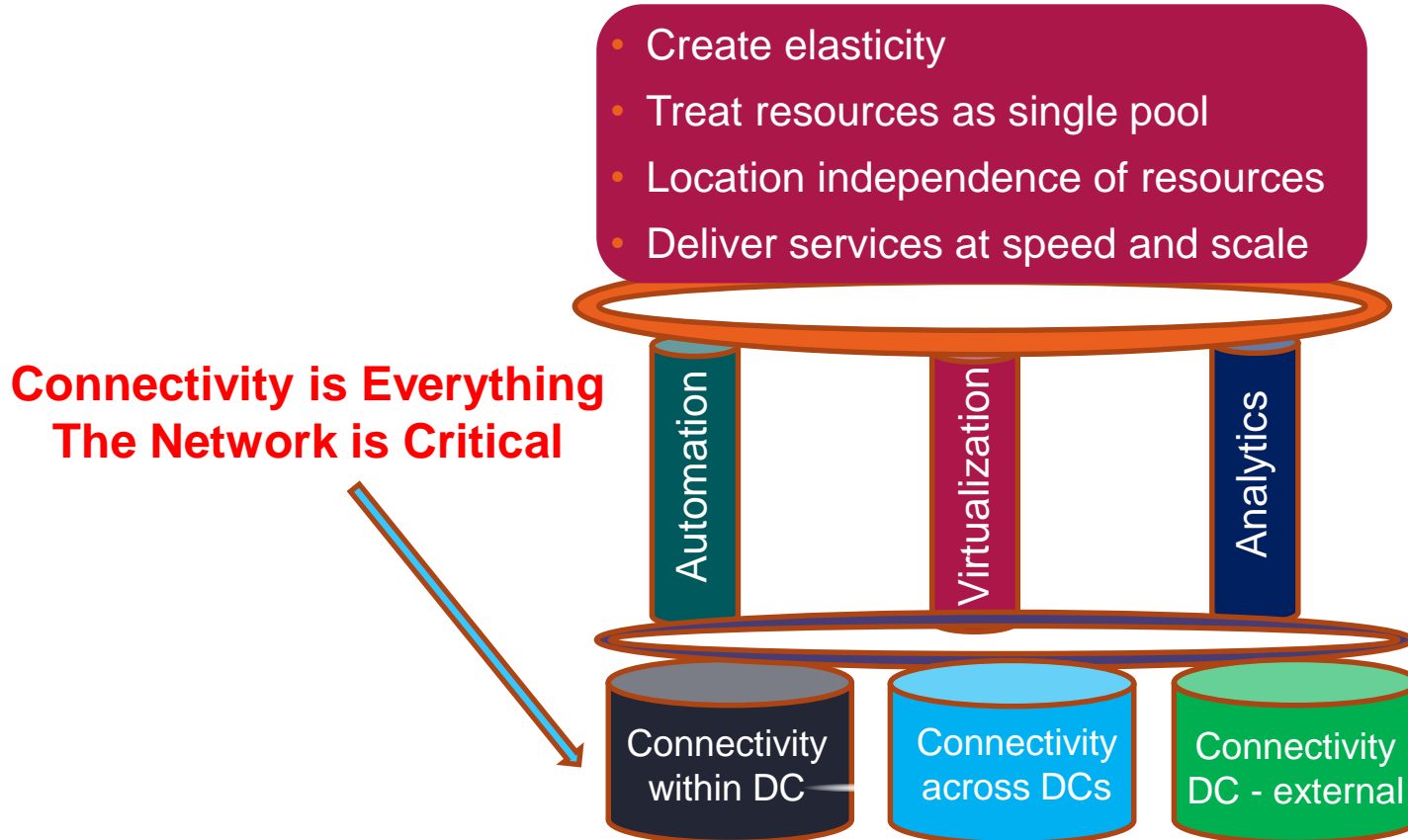
DC capacity (W) per TB mobile traffic



Data center infrastructure – transforming resources into services

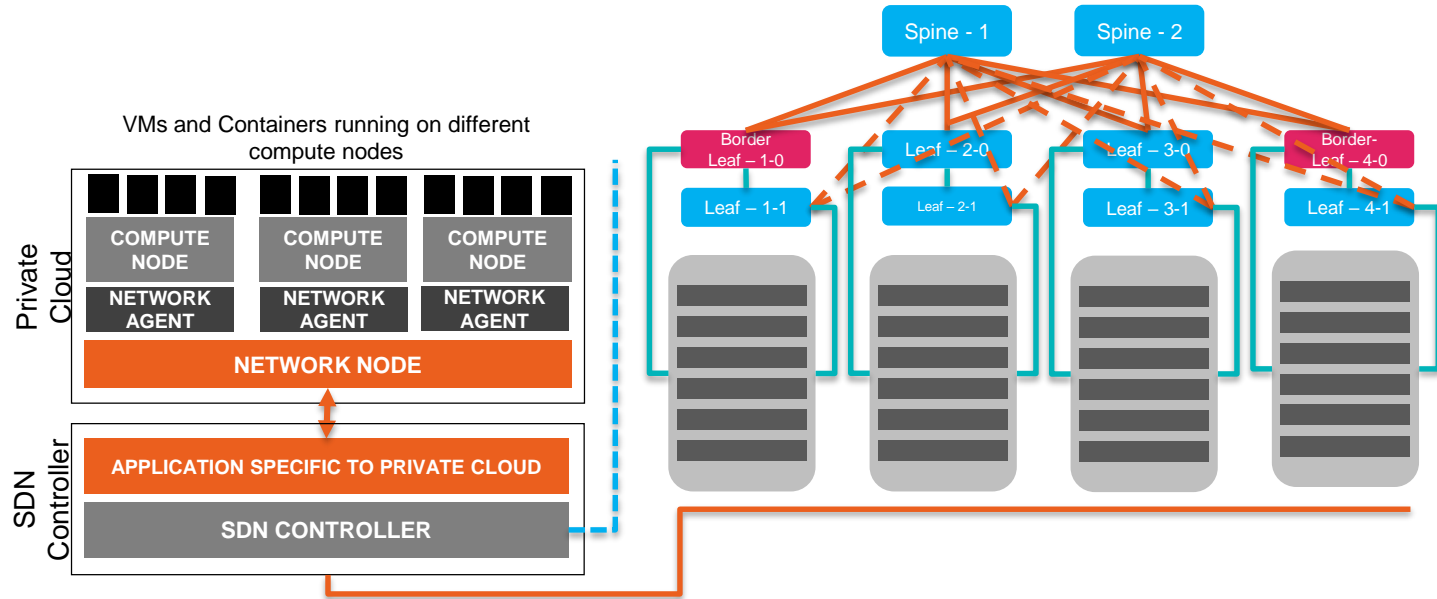


Software Defined Data Center – agile, profitable, scalable



Data Center Connectivity – Mature Technology

- Most popular model today - leaf spine architecture
- Tenant networks realized using technology like VXLAN
- BGP-VXLAN-EVPN provides DCI (Data Center Interconnect)
- Fabric manager SW manages / automates the connectivity
- Fairly mature now
- Network speeds increase, need upgrade every few years
- Expensive to upgrade every few years, both software and hardware are thrown away and replaced
- Whitebox networking / disaggregated networking is changing this model



- Border-leaf - provides connectivity to external world, distributed to 2 different rack for redundancy
- Servers – dual connectivity to leaf switches for redundancy

White box / disaggregated networking – promise of the future

The concept

- Buy white box hardware (like a bare PC)
- Buy software separately (like downloading OS)
- Install to have your switch

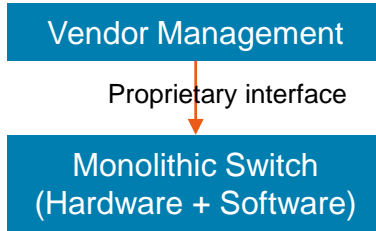
Why?

- Largest Cloud providers save Millions of \$\$ every year with this model
- Network innovation is much faster

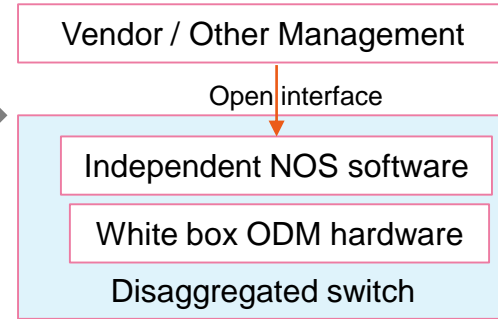
How?

- ODMs / bare metal switch vendors give you the hardware (white box)
- Software providers (like Altran) give you the software that runs readily on white box

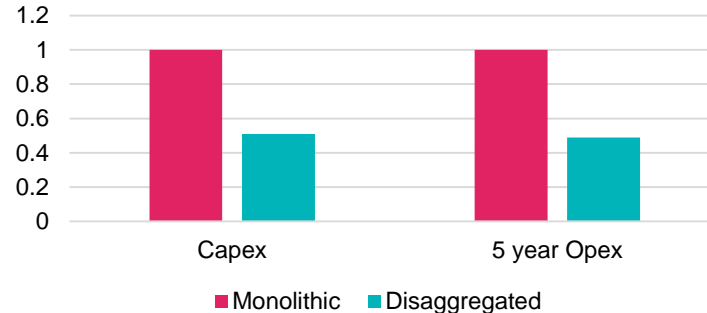
Traditional Networking – Closed (black) box



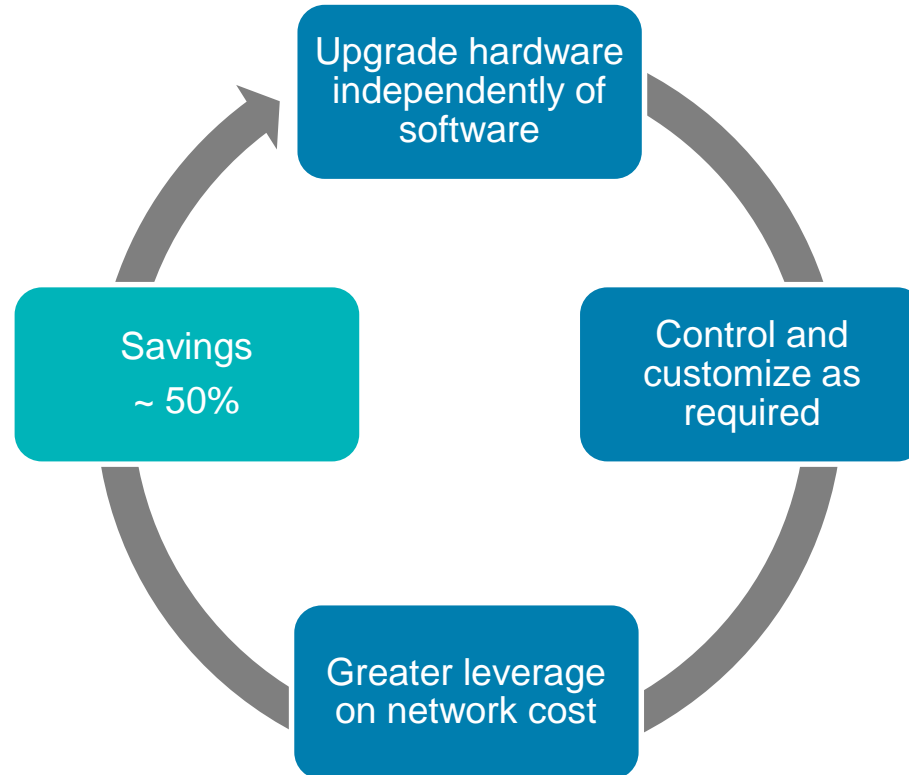
Disaggregated Networking



Cost savings with disaggregated networking



Benefits of white box / disaggregated networking



What does Altran do ?

- Altran **NetAnticipate** - analytics for insight and continuous improvements



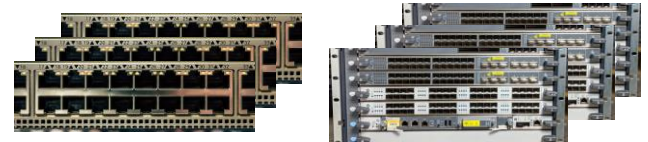
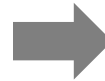
ANALYTICS

- Altran **SAMS** - management of DC network



FABRIC MANAGEMENT

- Altran's **NOS** (Network Operating System) provides the software for such white boxes



Your Partner for Disaggregation in Networking

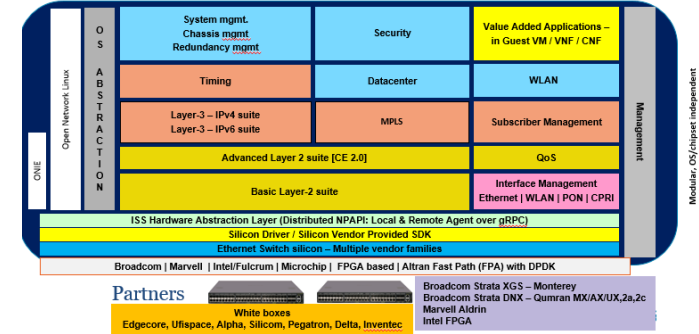


Context & Challenges

- Innumerable combination of options for network architecture
- Need to innovate rapidly while maintaining continuity and interoperability
- Variety of platforms to choose from, many form factors
- Brownfield and greenfield requirements
- Shrinking time window to upgrade network and add new products
- Need to **ensure QoS, SLA, Service Availability**

Altran approach

- **Production grade, supported, mature, reliable and interoperable Software for access & Transport network elements**
- Extensive Ethernet, IPv4, IPv6, BGP, VxLAN, MPLS, MPLSTP, AAA, High Availability capabilities
- **Support white box and custom platforms**
- **Open, uniform, simple and extensive management interfaces**
- **Innovative Business Models:** Engineering services, flexible pricing



ODM

OCP compliant White box

Hardware Support

Back end Field Support

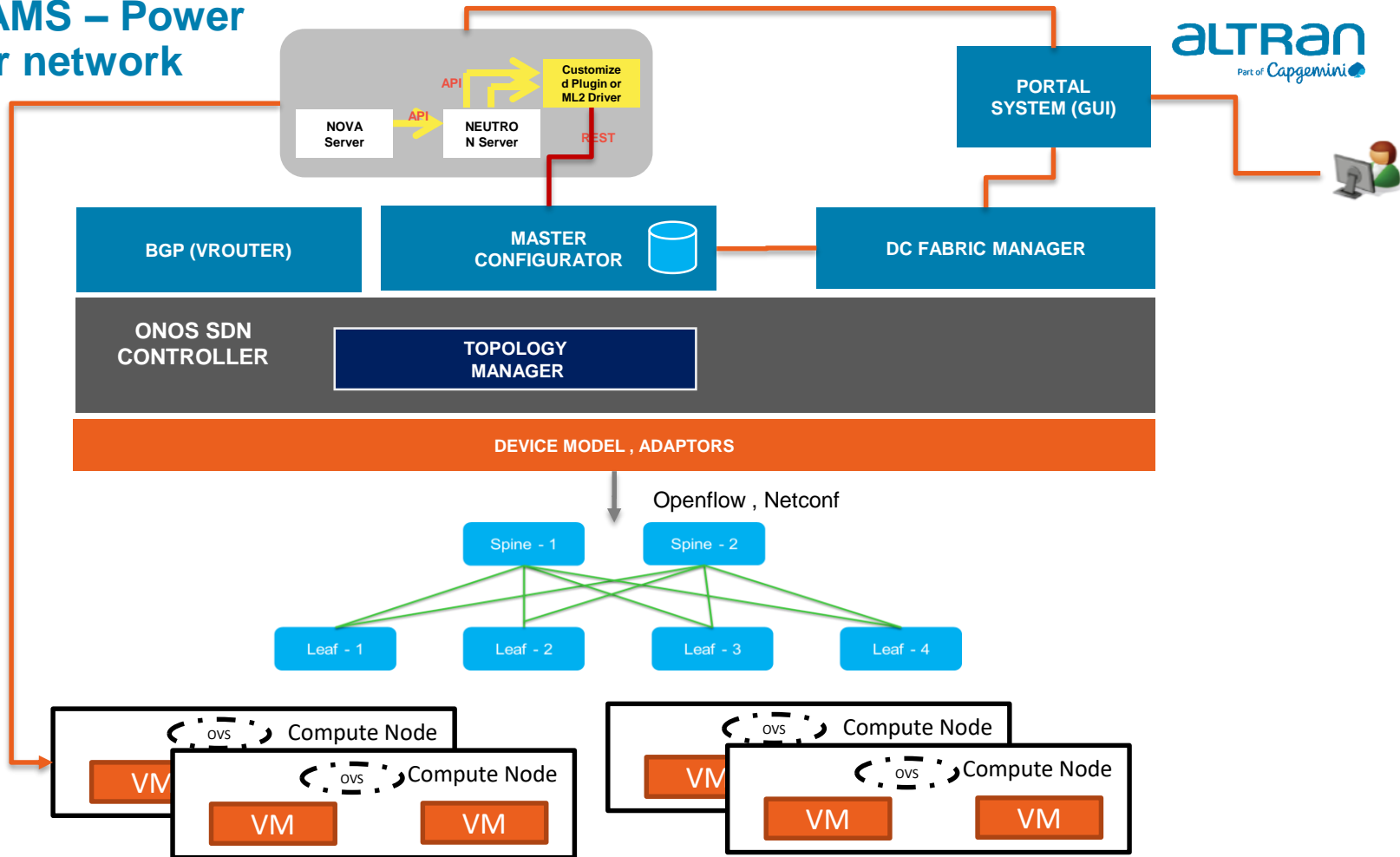
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NOS on White box –

AMC based Software Support with SLAs

Enhancement / Upgrade / Customizations

Altran SAMS – Power over your network

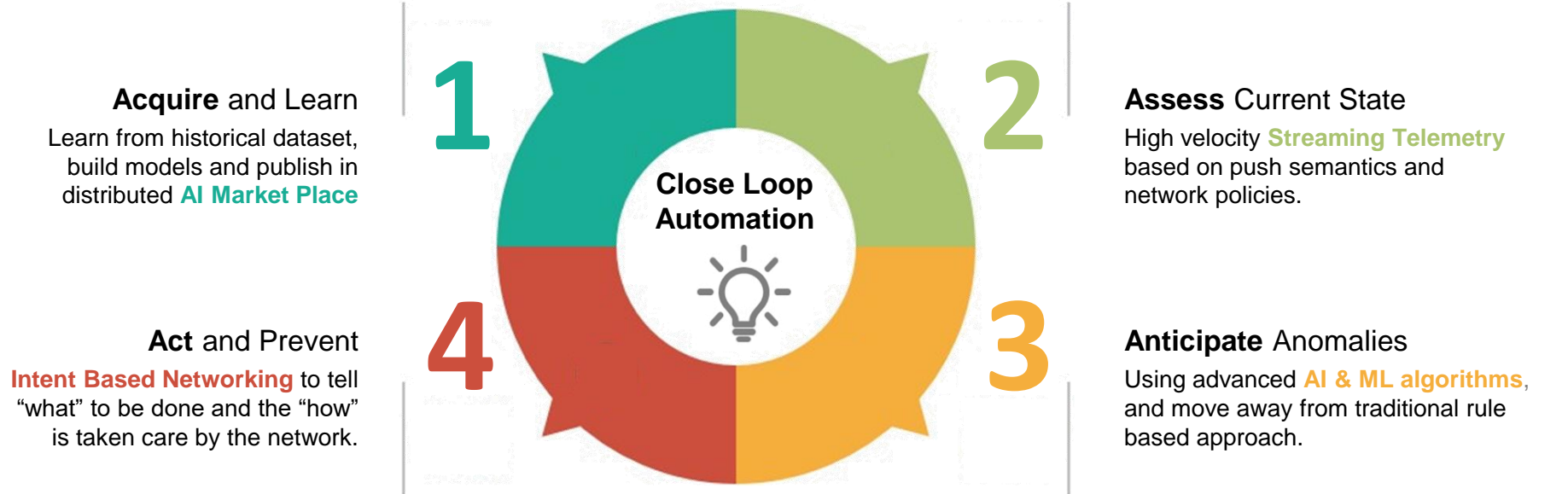


Altran NetAnticipate Framework – analytics using AI / ML



For Intent Based Self Driving Network

Award winning, self-driving-network platform for realizing zero-human touch network operation. It analyses substantial number of hidden and hierarchical influencers to predict potential network anomalies, build autonomous decisions and takes preventive actions. Autonomous feedback loop ensures the network self-learns to improve actions it takes over time.



Predictive Maintenance
Prevent Complex Faults & Performance Issues

Network Security
DDoS Attack, BotNets Prevention

NoC Automation
Root Cause Analytics & Guided Diagnostics

Intelligent Service Rollout
Radio & Fiber Optics Network Planning

Intelligent Orchestration
Scaling & Healing of Network Services

Network Slicing
Intent Based Dynamic Network Slicing

Top Use Cases



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